What to do with a degree in PETROLEUM LAND MANAGEMENT

The Haskayne School of Business offers a Bachelor of commerce degree with a concentration in Petroleum Land Management that prepares graduates for careers in the Canadian oil and gas industry. This is the only such concentration in Canada and one of only 6 in the world.

Because Canadian oil and gas leases are primarily on government (crown) lands, rather than on freehold (farm) land as in the United States, the PLMA courses have been carefully constructed for Canadian content.

The PLMA concentration includes admission to the Bachelor of Commerce program, third-year standing, and BSEN 395 as prerequisites for the PLMA courses. A junior geology course is recommended. Acceptance to the PLMA concentration is competitive. The process involves interviews, references, grade point average, and other documentation. (See back for additional program information)

KEY SKILLS & KNOWLEDGE

Verbal Communication: Public speaking and presentation of ideas, issues and events. Defend arguments. Development of rhetorical skills, debating, interpersonal relations, convey complex information to general public.

Written Communication: Present ideas, apply theoretical framework, develop and support clear ideas and arguments in written form.

Problem Solving: Understand historical and contemporary problems; anticipate future challenges. Create and evaluate policy recommendations for organization challenges. Creative, responsive and able to find solutions, resolve conflict.

Analytical and critical thinking: Comparative analysis, multidisciplinary research, develop and analyze arguments, critical reasoning and reflection, evaluate policy recommendations and outcomes.

Cultural Sensitivity: Develop appreciation for diversity within societies and an understanding of interactions between different communities; historical, economical and geographic international appreciation, work with culturally diverse individuals and communities.

Organization: Meet deadlines, organize information and materials, develop paper writing skills.

Knowledge Areas

- Land rights: surface rights required for seismic lines, power lines or pipeline construction
- Mineral rights: rights to the oil, gas and minerals below the surface
- Wells and facilities: oil and gas producing wells and facilities owned or jointly owned by the company.

SAMPLE JOB TITLES

Some of these roles may require further training, certification or education. Check out the Alberta Government’s occupational profiles for salary info and more detail: alis.alberta.ca/occinfo

Surface Land Agent
Petroleum Landman
Land Representative
Municipal Land Agent
Lease Negotiator
Public Consolation Co-Ordinator
Contract Land Agent
Contracts Analyst
Contracts and New Ventures Analyst
Junior Landmen
Junior Land Negotiator
Land Analyst
Land Assistant
Land Consultant
Mineral Landmen
Negotiating Landmen
Pricing Analyst

Need help deciding what to do?

Formal Career Assessments like the Strong Interest Inventory and the Myers Briggs Type Indicator can be helpful tools for your career development. Request an assessment via CareerLink
Potential Fields

Oil and Gas exploration
Government

ASSOCIATIONS & PROFESSIONAL DEVELOPMENT

- Canadian Association of Petroleum Land Administration—www.caplacanada.org
- Canadian Association of Petroleum Landmen—www.landman.ca

Additional Program Information

Two third-year courses, PLMA 475 (Introduction to Petroleum Land Management), PLMA 477 (Introduction to Oil and Gas Agreements) and related software and tutorials are offered in the winter term.

The fourth-year PLMA concentration courses include four half-courses focusing on legal agreements, oil/gas exploration strategy and analysis, PLMA cases, and management of energy regulations.

Experienced industry specialists teach PLMA courses in the evenings. The American Association of Professional Landmen and/or the Canadian Association of Petroleum Landmen award scholarships to many students.

Student Clubs

- Petroleum Landman Undergraduate Society (PLUS) http://www.ucalgary.ca/plus/
- Haskayne Students Association (HSA) www.hsa.ucalgary.com

Aligned Majors

- Geology
- Geophysics

Books & Publications

- Land Law

Canadian Association of Petroleum Landmen (members only): www.landman.ca
Canadian Association of Petroleum Land Administration (members only): www.caplacanada.org
Indeed: https://www.indeed.ca/
LinkedIn: www.linkedin.com
CareerLink: careerlink.ucalgary.ca

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